

Doing Business During COVID-19

ACQUISITION GUIDANCE WEBINAR SERIES

Defense Information Systems Agency

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Director of the
Procurement Directorate
and Chief of the DITCO

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Business Programs



The Fort Meade Alliance, an independent community organization, connects the Fort Meade Region to our nation's cyber domain, develops education and workforce solutions, ensures the welfare of our military and their families and strengthens our vital business community.

Welcome

Vice Adm. Nancy A. Norton

**Director, Defense Information Systems Agency
Commander, Joint Force Headquarters - DODIN**



Today's Webinar

Agenda

Tim O'Ferrall, FMA GM

Goals of today's session

To facilitate Industry-Government - communication during the pandemic to strengthen mission execution.

Presentation by DISA

Q&A

Future Programs

Mission Partners

FEDDATA



5 Star Partners



5 Star Partners



Patriot Partners

Aronson, LLC
Capitol Technology University
ClearEdge
Howard Community College
National Instruments

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DISA Acquisition Guidance Webinar



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DISA and COVID-19

Douglas Packard, Director PSD
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April 24, 2020

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TRUST IN DISA: MISSION FIRST, PEOPLE ALWAYS!



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How To Do Business with DISA During COVID-19 Crisis

Same As Before The Crisis

No fundamental changes regarding our contracting process

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DISA ~~DISA's~~ Contrasting Services to the DoD—No Charges

DoD-WIDE IMPACT

\$6.6B in Total Obligations

7,688 Contracts

Supporting all Four Services and 26 Defense Agencies and Field Activities

Across 7 Continents

Over 50,000 Contract Actions



ARMY

COMPUTER PLATFORMS

BLUE FORCE TRACKER

INSTALLATION KITS

USAFRICOM SUPPORT

\$1.4B



AIR FORCE

MISSION PARTNER ENVIRONMENT

COMMUNICATION SERVICES

COMSATCOM

TECHNICAL APPLICATIONS

\$587M



**NAVY
and
MARINES**

COMMERCIAL BROADBAND

CLOUD

IT SOLUTIONS

LOGISTICS PROGRAM

\$457M



**DISA
and
4th ESTATE**

SPECTRUM

JELAs

TRANSMISSION SERVICES

4TH ESTATE

\$4.2B

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TRUST IN DISA: MISSION FIRST, PEOPLE ALWAYS!

Contracting During the COVID-19 Crisis

Declaration of National Emergency:

IMPACT: A Presidential Proclamation on Declaring a National Emergency Concerning the Novel Coronavirus Disease (COVID-19) Outbreak was issued on 13 March 2020. As a result, DISA implemented several DARS (DISA's Supplement to the FAR/DARS) acquisitions flexibilities for COVID related requirements.

Open Letters to Contractors and Mission Partners

IMPACT: The Head of the Contracting Activity (HCA) has issued two open letters to contractors and one open letter to DITCO's mission partners in an effort to provide transparent communication. The first open letter to contractors discusses DISA's valued partnership with industry during this COVID-19 pandemic. The second open letter to contractors regarding Defense Industrial Base (DIB) and provides as an enclosure the Office of Undersecretary of Defense (OUSD) letters regarding DIB Considerations. The open letter to mission partners discusses DITCO support during this pandemic. The letters are under the Vendors tab on <https://www.ditco.disa.mil/>.

Contracting During the COVID-19 Crisis

Corona Virus Aid, Relief, and Economic Security (CARES) Act (Pub. L. No. 116-136)

IMPACT: In response to this national emergency, on March 27, 2020, the President signed into law the Coronavirus Aid, Relief, and Economic Security Act (CARES). Most notable within the act is Section 3610, Federal Contractor Authority, which provides discretion for the agency to modify the terms and conditions of the contract to reimburse paid leave where contractor employees could not access work sites or telework but actions were needed to keep such employees in a ready state. DPC has provided implementing guidance via FAQs.

What DISA Has Done Regarding COVID-19

CONTRACT AWARDS IN SUPPORT OF COVID-19

- Capital Planning and Investment Control (CPIC) Hardware Refresh (Modification)
- WHCA Temporary Travel Mission
- *Sonus Software Subscription Support
- *Cisco Hardware and Software Licenses
- Stratasys Fortus 3D Printers
- DoD Mobility Classified Capability (DMCC) – 400 Hotspots and data plans.
- DMCC – 1500 S3 tablets and data plans.
- Enhanced Mobile Satellite Services (EMSS) TOTAL: 18 SIM Card Activations, 18 Sat. Phones
- Microsoft Azure (Key Vault and Sentinel) Cloud Services
- *DISN Consolidated Provisioning – Modification to add support for rapid inflow of National Security Emergency Priority (NS-EP) requirements as a result of COVID-19
- DISA - Services Directorate (SE) NBIP-VPN Start 10G Access - NXEV005750EBM
- DISA - Services Directorate (SE) NBIP-VPN Start 10G Access - NXEV005751EBM

*Award made to Small Business

What DISA Has Done Regarding COVID-19

CONTRACT AWARDS IN SUPPORT OF COVID-19

- *Cisco VPN Licenses for Naval Information Warfare Center (NIWC) PAC
- *McAfee Anti-Virus/Anti-Spy Home Use Software Subscriptions.
- USNS Comfort – 100MB Dedicated Service – NS/EP.
- DMCC-S/TS Mobile Devices and Tablets
- DMCC-S-/TS Mobile Devices and Tablets.
- *Cisco Enterprise Agreement for EVoIP Licenses
- Cloud Based Internet Isolation (CBII) Expansion.
- USNS Mercy – 1GB Dedicated Service – NS/EP
- Award was made on 25 Mar 20 in support of the US Navy, to Level 3
- DISA Global Video Services (GVS)
- Award was made on 24 Mar 20 in support of DISA
- Temporary Voice Lines and Internet for Travel

*Award made to Small Business



What DISA Is Doing For Rest of FY20

- **Updating Procurement Forecast – Posted to disa.mil in early June**
- **Executing FY20 requirement – Business As Usual**
- **AFCEA TechNet to rescheduled to the fall 2020**

Office of Small Business Programs

- **Open for Business**
 - Email: disa.meade.osbp.mbx.disa-small-business-office@mail.mil
 - Phone: 301-225-6003
- **Transitioning DISA 101 Sessions to all on-line**
 - Email request for invite to email above
- **Answer questions and provide information regarding Doing Business With DISA**
- **Assist with concerns of small businesses have generally or specifically**



CARES Act Information

Office of Under Secretary of Defense (OUSD) Acquisition & Sustainment (A&S) Memo, Class Deviation - CARES Act Section 3610 Implementation (Class Deviation 2020-O0013, signed 8 Apr 2020 https://www.acq.osd.mil/dpap/policy/policyvault/Class_Deviation_2020-O0013.pdf

OUSD A&S Memo, Implementation Guidance for Section 3610 of the Coronavirus Aid, Relief, and Economic Security Act, signed 9 Apr 2020

https://www.acq.osd.mil/dpap/policy/policyvault/Implementation_Guidance_CARES_3610_DPC.pdf

OUSD A&S Frequently Asked Questions (FAQ page is updated with new information as available)

https://www.acq.osd.mil/dpap/pacc/cc/docs/covid-19/FAQ_Implementation_Guidance_CARES_Act_Sec_3610_2020.04.17.pdf



CARES Act Information

Office of Under Secretary of Defense (OUSD) Acquisition & Sustainment (A&S) Memo, Class Deviation - CARES Act Section 3610 Implementation (Class Deviation 2020-O0013, signed 8 Apr 2020 https://www.acq.osd.mil/dpap/policy/policyvault/Class_Deviation_2020-O0013.pdf

OUSD A&S Memo, Implementation Guidance for Section 3610 of the Coronavirus Aid, Relief, and Economic Security Act, signed 9 Apr 2020

https://www.acq.osd.mil/dpap/policy/policyvault/Implementation_Guidance_CARES_3610_DPC.pdf

OUSD A&S Frequently Asked Questions (FAQ page is updated with new information as available)

https://www.acq.osd.mil/dpap/pacc/cc/docs/covid-19/FAQ_Implementation_Guidance_CARES_Act_Sec_3610_2020.04.17.pdf

Resources

Small Business Administration Website:

<https://www.sba.gov/page/coronavirus-covid-19-small-business-guidance-loan-resources>

Small Business Guidance & Loan Resources, Coronavirus Funding Options and Guidance for Businesses and Employers.

Acquisition.gov Website:

https://www.acquisition.gov/coronavirus?utm_medium=email&utm_source=govdelivery

To increase awareness and provide quick access to key COVID-19 documents of interest to the acquisition community. Provides: (1) OMB Guidance and Memorandums, (2) Additional Information (which primarily includes agency guidance to vendors), (3) links to sites comprising the Government response to coronavirus (such as CDC), and (4) a link to the OFPP mailbox to ask policy-related coronavirus-related questions.

Defense Acquisition University Website:

<https://www.dau.edu/News/Acquisition-Guidance-and-Resources>

Coronavirus Acquisition Guidance and Resources that applies to the DoD

Resources

US Senate Committee on Small Business & Entrepreneurship:

https://www.sbc.senate.gov/public/_cache/files/2/9/29fc1ae7-879a-4de0-97d5-ab0a0cb558c8/1BC9E5AB74965E686FC6EBC019EC358F.the-small-business-owner-s-guide-to-the-cares-act-final-.pdf

The Small Business Owner's Guide to the *CARES Act*

Contracting with the DoD: A Step by Step Approach to the DoD Marketplace:

For those who have not previously done business with the Federal government or the DoD, Contracting with the Department of Defense: A Step by Step Approach to the DoD Marketplace is designed to help these partners get started.

[https://www.acq.osd.mil/dpap/cpic/cp/docs/COVID-19/Contracting with DoD COVID-19 Step by Step 27 March 2020.pdf](https://www.acq.osd.mil/dpap/cpic/cp/docs/COVID-19/Contracting_with_DoD_COVID-19_Step_by_Step_27_March_2020.pdf)

Other Website Resources:

DOD: <https://www.defense.gov/Explore/Spotlight/Coronavirus/>

Industrial Policy: <https://www.businessdefense.gov/coronavirus/>

Defense Pricing and Contracting: [https://www.acq.osd.mil/dpap/pacc/cc/COVID-19.html#EAFandNIA Code](https://www.acq.osd.mil/dpap/pacc/cc/COVID-19.html#EAFandNIA_Code)

Moderated Question and Answer

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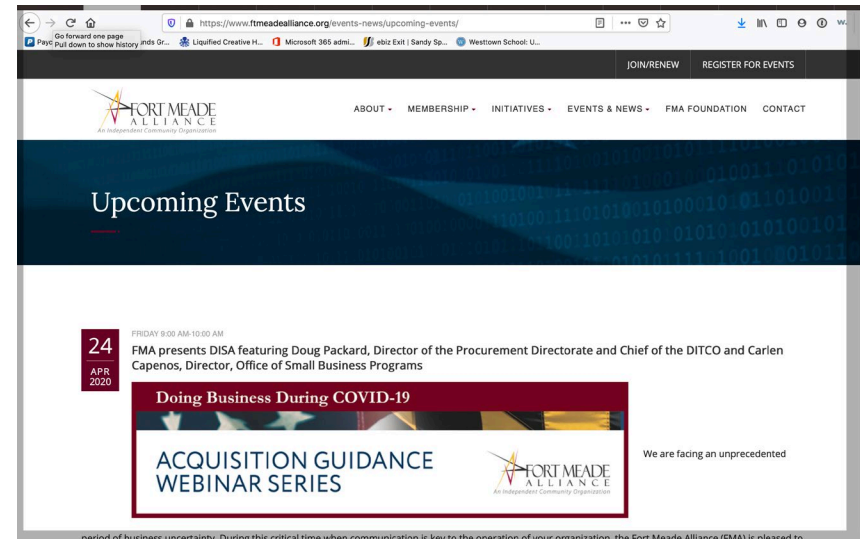
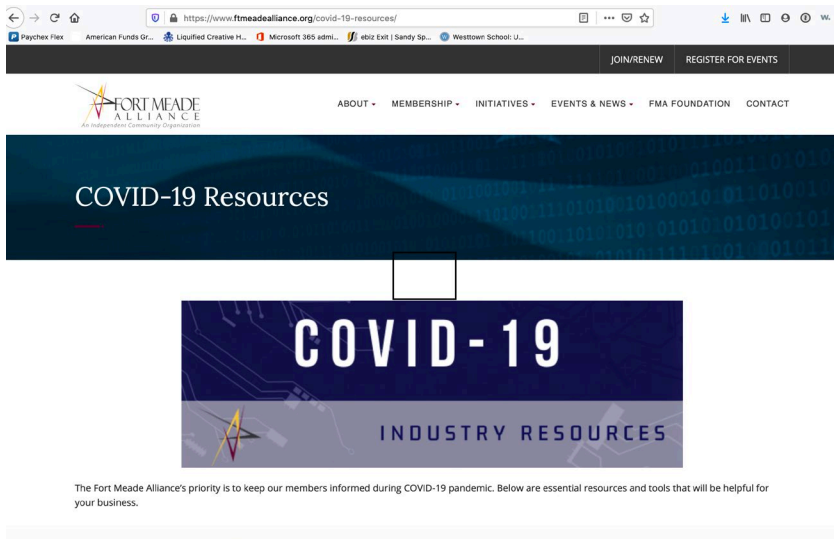
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www.ftmeadealliance.org