

#	Question / Comment	Answer	PoC
1	How do you get a forum/meeting set to communicate capabilities served in other DOD mission areas that could be beneficial to DISA?	<i>There are several different ways to do this - by contacting the requirements owner's directly if you have that information, by requesting a meeting through our Corporate Communications group, by requesting a Technical Exchange meeting, and by participating in DISA-hosted events. Please first visit the Industry Partners website dedicated to this type of information exchange at: &lt;<a href="https://www.disa.mil/About/Industry-Partners">https://www.disa.mil/About/Industry-Partners</a>&gt;. There are a number of resources available to you on this page. There is a form for requesting a meeting. There is also an option on this page to submit a form to ask a question about doing business with DISA. The site also includes information about upcoming DISA events, where you often have the opportunity to interface with DISA personnel. Another site we'd recommend you visit is the Doing Business with DISA site, which is also on DISA.mil. The URL is <a href="https://www.disa.mil/About/Small-Business/Do-Business-with-DISA">https://www.disa.mil/About/Small-Business/Do-Business-with-DISA</a>. This site is targeted for small businesses that want to do business with DISA and provides some really great tips on how to do that.</i>	C. Rumsey
2	What percentage of DISA contracts do you anticipate going to SETI or E3 in 2020/21?	<i>Unknown. If the DISA contract is for IT services, then it is highly likely to fall within the DISA Premiere Contract suite of vehicles (assuming it is not already in the 8(a) program). ENCORE III and SETI are considered "first look" contract vehicles which means that DISA KOs have to first consider if for a DISA requirement. However, acquisition decisions are up the KO. KOs are required to document their decision.</i>	C.Riley
3	What is your formula for assessing LPTA on E3?	<i>We are looking to determine what the best value is for the Government. Evaluation method is strictly based on the individual requirement and whether there are tasks that allow for an approach to exceed requirements. If the PWS standards allow for innovative approaches, then it is highly likely the acquisition strategy will be tradeoff.</i>	C. Stukenberg
4	Are you seeing performance indicators on E3 as a result of the LPTA rates?	<i>No.</i>	C. Stukenberg
5	What areas of the DISA mission need to be reinforced with technology?	<i>Just to name a few priorities that are seeking innovative technology solutions within the DISA mission space: SOAR (Security Orchestration Automation &amp; Response), SASE/CASB (Evolving the NIPR Perimeter), and Infrastructure as Code (DEVOPS for Infrastructure). Other focus areas can be found on the DISA 105 briefing from our 2019 F2I at the following URL: &lt;<a href="https://www.disa.mil/-/media/Files/DISA/News/Events/Symposium-2019/20190514-DISA-105-Mission-Brief.ashx">https://www.disa.mil/-/media/Files/DISA/News/Events/Symposium-2019/20190514-DISA-105-Mission-Brief.ashx</a>&gt;</i>	C.Riley
7	When are DISA Premier Contracts on-ramping & how is this announced?	<i>On-ramping will be announced minimally on beta.SAM (formerly FEDBIZOPS). SETI and ENCORE III do not anticipate an on-ramp event at least for the first two (2) years of performance, and likely not until the four (4) year mark of each PoP.</i>	C. Stukenberg
8	How will SETI SB suite be utilized?	<i>Dependent on market research. If a requirement is within scope of the vehicle and market research determined competitive interest, it can be solicited on the SB vehicle.SETI mandates that all task orders will first be considered for a small business set-aside prior to being considered for release on the Full &amp; Open suite.</i>	C.Riley
9	If GSM-O II is DISA's O&M Contract and the SETI Contract's focus is on Systems Engineering, Technology & Innovation, then what is the core focus of Encore III?	<i>GSM-O is specific to infrastructure and service requirements that are directly connected with the DODIN backbone. ENCORE III offers the full spectrum of IT services and a wide-range of services to implement, operate, maintain/sustain, incrementally develop, and ultimately retire IT capabilities. SETI was designed for the development of innovative solutions to new, unique, or complex problems in the IT mission areas in addition to being able to engineer solutions to existing complex capability gaps in the IT service portfolio.</i>	C. Rumsey
10	Related: Is there always an IGCE for solicitations under either ENCORE III or SETI? Does the government have a threshold above/below the IGCE where an offeror's price is considered out of the competitive range?	<i>Yes there is always an IGCE for solicitations under E3 and SETI. No, the Government does not identify a threshold above/below the IGCE where an offeror's price is considered out of the competitive rang.</i>	C. Stukenberg
11	Will DISA allow Hybrid Market rates in addition to ENCORE III rates?	<i>If pricing is fixed price, contractors must use their contract ceiling rates to build up their fixed price CLIN values. For pricing that is cost-type, contractors must use their rates IAW with the cost accounting system and DCAA.</i>	C. Stukenberg
12	Which of DISA's Premier Contracting Vehicles are Best In Class (BIC)? For those vehicles which are not BIC, will the follow-on work to these vehicles be released under current BIC vehicles?	<i>The vehicles are in review for being BIC. Follow-on work will be decided based on individual requirements and the market research outcomes. DISA's Premiere Contract vehicles are considered during this as a means to streamline the acquisition process and not pay additional fees for other contract vehicles.</i>	C. Stukenberg
13	Does DISA have marketing materials with details like fees, Task Order initiation requirements, turnaround times, etc. that could be shared with potential customers (Services PMOs, DOD branches, etc.)?	<i>Yes. We are publishing that information as part of the slide deck that all attendees of this event will receive. Please reference slide #'s 11-18, as they are of particular relevance to this question.</i>	C. Stukenberg
14	Are there some requirements currently being assessed that may go to SETI SB?	<i>Yes. Requirements must be within scope of the vehicle, but there are activities underway for requirements to be released as solicitations to the SETI SB suite.</i>	C.Riley
15	Will the next DISA Procurement Forecast include opportunities that may be contracted under SETI SB (and identified as such)?	<i>All known opportunities will be included in the next Forecast to Industry. The targeted competition vehicle is also a metadata column in that data release at F2I. The publicly released Forecast of Procurement Actions from 2019 can be found at the following URL: &lt;<a href="https://www.disa.mil/NewsandEvents/Events/Forecast-to-Industry-2020">https://www.disa.mil/NewsandEvents/Events/Forecast-to-Industry-2020</a>&gt;</i>	C.Riley